# 5th Annual International Commerce Conference,2016

# **Department of Commerce**

#### **Delhi School of Economics**

University of Delhi Venue: Paintal Auditorium, Vallabhbhai Patel Chest Institute, University of Delhi

#### DAY 1

Day 1: Friday 4th November, 2016		Session 1A : GST: Farewell to Multi-Level Taxation			
Day	Hall	Time	Paper Number	Paper Title	Author(s)
		12:30PM			
1	1A	- 01:30PM			
			PAPER 6	Goods & Services Tax: Transformation Towards a New Regime in Indirect Taxes	Shubham Gupta
			PAPER 13	GST: Understanding 'From Where' and 'For Whom'	Riya Singla and Shashank Vikram Pratap Singh
			PAPER 14	GST: Farewell to Multilevel Taxation - A Review of Literature	Dr. Amit Kumar Singh and Ashween Kaur Anand
			PAPER 19	Goods and services tax in India: An introduction of uniform tax policy	Harsha Sharma and Monika Dahiya
			PAPER 24	GST : A game changer or a milestone	Sanjana Juneja

Day 1: Friday 4th November, 2016			Session 1B : GST: Farewell to Multi-Level Taxation			
Day	Hall	Time	Paper Number	Paper Title	Author(s)	
		12:30PM				
1	1B	01:30PM				
			PAPER 29	Goods and services tax(GST): a comprehensive and uniform indirect tax reform in india	Surbhi Gupta	
			PAPER 33	Prospective Impact and Challenges of India's Historic Tax Reform: GST	Dr Amit Kumar Singh and Preeti Bansal	
			PAPER 34	Glimpse of GST: a road towards transparency	Burhanuddin Shaikh, Supreet Kaur and Garima .	
			PAPER 35	Supply of Goods & Services in GST Regime	Rakesh Chawla	
			PAPER 55	Impact of GST on Inflation and Tax Revenue: Implications for India	Bibhu Sahoo, Garima Jain and Neeraj Jain	

Day 1: Friday 4th November, 2016			Session 1C :Make in India and Inclusive Growth			
Day	Hall	Time	Paper Number	Paper Title	Author(s)	
		12:30PM				
1	1C	01:30PM				
				"Make in India" and Inclusive growth; Implications for rural and urban employment		
			PAPER 86	generation.	Joginder Singh	
			PAPER104	'Make in India'- Is India ready to embrace this vision?	Parul Jain	
			PAPER107	Make In India : A Banal Senility	Shubham Inani, Devender Yadav and Faisal Qureshi	
			PAPER 82	Make In India : An Overview	Habiba Abbasi	
			PAPER 79	Impact Of 'Make In India' Campaign For Future Economic Scenario In India	Dr. Amit Kumar Singh and Ms. Annu Aggarwal	

Day 1:
Friday 4th November,
2016

#### Session 2A :Innovation and Startups

Day	Hall	Time	Paper Number	Paper Title	Author(s)
2,	22,112		Tuper I (dilline)	Tuper Time	1144101(0)
		3.30 PM			
		_			
1	1A	5.00 PM			
			PAPER 3	Critical success factors for start-ups in E- commerce	Jayanti Aggarwal
			THERS	Financial returns of Intangibles in Luxury market:	Neha Bothra and Dr. Saloni
			PAPER 38	A cross sectional study of 2015	Gupta
				An Analysis of Eco System of Indian Start-Ups and	Dr. Amit Kumar Singh, Dr. Arun Kumar Attree and Mr.
			PAPER 39	Post Start-Up Scenario of Selected Companies	Rohit Kumar Shrivastav
			PAPER 42	Startup India Campaign: A study of road map of growth	Dr Laxman Ram Paliwal, Dr D R Jalwani and Dr D V Bhardwaj
			PAPER 64	Startups in India - A study of trends and shifts during 2014-2016	Kamaldeep Sarna and Sonia Amba
			PAPER 73	An Assessment Of 'Start-Up India' Initiative Of Government Of India	Komal Chhikara and Madan Lal
			PAPER 80	Transforming Education Sector Through Digital Technology: Opportunities And Challenges For Startups	Malini Sharma, Pooja Khanna and Divya Gupta

<b>Day 1:</b>
Friday 4th November,
2016

#### Session 2B: Skill development and startups

Day	Hall	Time	Paper Number	Paper Title	Author(s)
		3.30 PM			
1	1B	5.00 PM			
			PAPER 9	Analysis of Funding of Unicorn Startups	Saumya Aggarwal and Dr Pooja Jain
			PAPER 16	Export Performance and Competitiveness of textile Industry in India	Madan Lal and Shweta
			PAPER 23	Growth of Agricultural Commodity Derivatives in India: A study of Selected Commodities	Saroj Joshi
			PAPER 25	A Study on the Challenges faced by Women Entrepreneur in the Business Environment	Dr Manish Nangia and Ms Neha Bharti
			PAPER 66	Start-ups in India: A New Socio-Cultural Trend	Monika Dahiya and Yukti Bajaj

Day 1: Friday 4th November, 2016

#### $Session\ 2C\ : Government\ and\ Legislative\ Interventions\ in\ Promoting\ StartUps$

Day	Hall	Time	Paper Number	Paper Title	Author(s)
	10	3.30 PM			
1	1C	5.00 PM	PAPER 4	MUDRA- as one of the Government and legislative intervention in promoting start ups	Neeti Hooda
			PAPER 40	Sustainable Business Models: Case OF B2B Start Ups in Energy Efficiency	Harleen Kaur and Reenu Ahluwalia
			PAPER 49	Start-up India: A Governmental Initiative to Boost Entrepreneurship, Growth and Employment Generation	Dr. Urvashi Sharma and Vishal Garg
			PAPER 68	Repercussion of Terrorism on Tourism Industry in India	Bibhu Sahoo, Amandeep Singh and Neeraj Jain
			PAPER 96	Evolution of Indian Fintech Start-ups: Policy and Regulatory Framework	Avneesh Kumar, Shoeba Usman and Sufiya Usman
			PAPER 105	Reforms in labor laws : A study of select acts	Radheshyam Kalawat

<b>Day 2:</b>
Saturday 5th
November, 2016

### **Session 1A: GST: Farewell to Multi-Level Taxation**

Day	Hall	Time	Paper Number	Paper Title	Author(s)
	1A	08.30 AM			
2		9.30 AM			
				GST and its implications on	
			PAPER 26	Production	Arunesh Chaudhary
					Deepak
				Goods and Services Taxation (GST)	Tandon, Aanchal
				In India: goodbye to multilayer	Singhania and Mitul
			PAPER 41	taxation	Madan
				Goods and Services Tax:	
			PAPER 59	Expectations and Challenges	Sheetal Maurya
					Dr. Urvashi Sharma
			PAPER 77	Impact of GST on Indian Startups	and Md. Kashif Ansari
			PAPER 102	Goods and Services Tax: One for All	Ms. Jyotsna

<b>Day 2:</b>
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November, 2016

# Session 1B: Make in India and Inclusive Growth

November, 2010					
Day	Hall	Time	Paper Number	Paper Title	Author(s)
	1B	08.30AM			
		_			
2		9.30 AM			
				Make in India:- A development of	
			PAPER 2	investors in India	Trilochan Chorasia
					Burhanuddin Shaikh
			PAPER 21	Make in India: A belief	and Madan Lal
				Manufacturing sector in developing	
				economies and future of make in	Shashank Vikram
			PAPER 50	India	Pratap Singh
				Make in India and inclusive growth	
			PAPER 53	: A study	Ashima Goel
				Financial Sector Reforms in India:	
				Some Theory and Evidence from	
			PAPER 85	<b>Co-Integration</b>	Mahendra Pal
				Reality of Make in India : Critical	
			PAPER 110	analysis	Virendra Kumar

	Day 2: Saturday 5th November, 2016		Session 1C :Future of e-commerce		
Day	Hall	Time	Paper Number	Paper Title	Author(s)
	1C	8:30 AM			
2		9:30 PM			
			Paper 27	Future of commerce	Arun Kumar
			-		Dr.Urvashi Sharma and
			PAPER 45	Future of Ecommerce in India	Bhawna Rajput
					Komal Dhanda and
			PAPER 56	Mobile Apps vs. website	Sakshi Kathuria
					Dr. Devinderpal Singh
				A Review of Literature of Online	Sidhu and Gurpreet
			PAPER 74	Compulsive Buying Behavior	Kaur Aulakh

Day 2: Saturday 5th November, 2016			Session 2A :Digital Economy		
Day	Hall	Time	Paper Number	Paper Title	Author(s)
		11.00 AM			
2	1A	– 12.30 PM			
	IA	12.30 FIVI		The Role of Advertising in Decoding	
			PAPER 10	the Digital Consumer	Sukriti Sekhri
				Digital Signage and Related	
				Technological Advancements: A	
			PAPER 15	Conceptual Review	Deepti Goel
				Reduction in Accidental Death:	
				<b>Determining Driver Behavior Using</b>	Dinesh Saini and Jabar
			PAPER 67	Fuzzy Theory	Yousif
				Role Of Social Media In Social	Dr. Manisha Gupta and
			PAPER 72	Audit	Trilochan Chorasia
				Future of Mobile Banking- a new	
				payment System i.e. UPI (Unified	Deepika Dhamija and
			PAPER 84	Payment Interface	Ankit Dhamija
				Customer Perceptions Of E-	
				Commerce Quality: A Critical	Sheena Gupta and
			PAPER 99	Review Of Extant Knowledge	Anuradha Malik

Day 2: Saturday 5th November, 2016

# **Session 2B : Understanding Digital Consumer**

Day	Hall	Time	Paper Number	Paper Title	Author(s)
		11.00 AM			
2	1B	- 12.30 PM			
				Digital And New Age Consumer	
				Trends: A Study Among College	Anuj Pal Kapoor and
			PAPER 17	Students In Delhi	Madhu Vij
					Dr. Rajni, Dr. Arshi
				Mobile Money-Awareness and use	Zareen and Dr. Priyanka
			PAPER 32	among college youth in Delhi	Chaddha
				Evaluation of E-commerce	
				Websites Using AHP Decision	
			PAPER 93	Making Process	Vineeta and H.K. Dangi
				Consumer perception of B to C	
			PAPER 94	websites	Sonali Agarwal
				<b>Antecedents of Consumers' Online</b>	
				<b>Purchase Intention: Emerging</b>	Shivani Garg and Shweta
			PAPER 109	markets' context	Garg
				A Novel Method of Integrating	Mahipal Bukya, Leonardo
				Renewable Energy Sources with	Bremermann, Suraksha
			PAPER 113	Grid	Gupta and Juha Vaatenan
				The influence of innovation	
				capability and customer experience	Suraksha Gupta and
			PAPER 114	on reputation and loyalty	Pantea Foroudi

Day 2: Saturday 5th November, 2016		lay 5th	Session 2C: Improving and Molding Business environment			
Day	Hall	Time	Paper Number	Paper Title	Author(s)	
		11.00 AM				
2	1C	- 12.30 PM				
				Sustainability Reporting Practices Of		
				Indian Organizations: Comparing	R.K. Singh and	
			PAPER 18	<b>Perceptions Of Readers And Preparers</b>	Geetanjali Batra	
				<b>Empirical Study On Autonomy And</b>	Parminder Kaur	
				Dependence In Franchisor-Franchisee	and Professor	
			PAPER 63	Relationship	Kavita Sharma	
					Dr. Namita	
				Dynamics of Inter-Linkages Among	Rajput, Shoeba	
				Regional Integrations Across Globe: An	Usman and	
			PAPER 98	<b>Econometric Study</b>	Sufiya Usman	
				<b>Perceptions And Preferences Of Youth</b>	Ashima Gaba and	
			PAPER 30	Towards Green Marketing	Pragya Jayaswal	
				Green P's and Sustainability:		
				Performance Assessment of		
			PAPER 108	Manufacturing Firms	Garima Gupta	

<b>Day 2:</b>
Saturday 5th
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# Session 3A :Marketing of Eco-friendly and Sustainable Products

Day	Hall	Time	Paper Number	Paper Title	Author(s)
		12:30 PM			
		-			
2	1A	1:30 PM			
				Environment Friendly Management	Ashish Kumar,
				System Problems: Imperatives For An	Dalbir Singh and
			PAPER 20	<b>Eco-Friendly Management System</b>	Dinesh Kumar
				Sustainable Business Solutions And	Navendu Prakash,
				Strategies: A Road Towards Self	Arushi Jain and
			PAPER 69	Sustenance	Suresh Patel
				Impact Of Collectivism And	
				Materialism On Green Purchase	
			PAPER 87	Intention: An Empirical Study	Chandni Aswal
				<b>Exploring The Relationship Between</b>	
				Spirituality And Environmental	Prof Madan Lal
			PAPER 97	Orientation	and Nitika Sharma
				Consumers' Purchase Preference For	
				Green / Eco - Friendly Products:	Anita Verma and
			PAPER 101	Insights From An Exploratory Study	Aastha Verma

#### Day 2: Saturday 5th November, 2016

# Session 3B : Consumer Behavior and Sustainability

Day	Hall	Time	Paper Number	Paper Title	Author(s)
	1	12:30 PM			
2	1B	- 1:30 PM			
				Consumer And Planet: Reasons Of	Ekta Duggal and
			PAPER 8	Behavior And Behavior Of 'Reason'	Harsh V. Verma
				An Empirical Study On Impact Of	
				Corporate Social Responsibility On	Neha Singhal and
			PAPER 12	Consumer Behavior	Kiran Bala
				<b>Customer Dissatisfaction: An</b>	Gurveen Kaur and
			PAPER 47	<b>Exploration Of The Construct</b>	Gurveen Kaur
			PAPER 57	Consumer's Behavior Towards	Dr. Hariom Gupta,

	Sustainable Consumption In Eastern	Mr. Bal Govind
	U.P.: A Comparative Study Of	Shukla and Dr.
	Varanasi And Allahabad Districts	Himanshu
		Srivastava
	<b>Green Marketing, Young Consumers</b>	Aastha Verma,
	And New Opportunities For	Divya Katna and
PAPER 58	Marketers: An Empirical Investigation.	Sonakshi Garg
	Assessing Sustainable Food Buying	
	<b>Behavior Of Postgraduate Students:</b>	
	An Application Of Theory Of Planned	
PAPER 60	Behavior	Deepti Sehgal

<b>Day 2:</b>
Saturday 5th
November, 2016

# Session 3C :Longevity and Sustainability of Financial Institutions

Day	Hall	Time	Paper Number	Paper Title	Author(s)
	-	12:30 PM			
2	1C	- 1:30 PM			
					Dr.A.M Sherry,
				Masala Bonds: The New Spice in Debt	Ca.Prerna Sehgal
			PAPER 22	Market	and Varun Jhanjee
				A Review on Service Quality of Plastic	
			PAPER 44	Cards and Customer Satisfaction	Komal Dhanda
				A Cross-Country Analysis of Pricing	Dr. Vanita Tripathi
			PAPER 46	Efficiency of Exchange Traded Funds	and Dr. Swati Garg
				Financial Institutions: Medium to a	
			PAPER 48	Sustainable World	Kalyani Pal
					Abhishek . and
				Drivers of sustainability in financial	Ruchi
			PAPER 54	institutions	Moolchandani

Day 2: Saturday 5th November, 2016

# Session 4A :Sustainability and Bottom Line

Day Hall Time	Paper Number	Paper Title	Author(s)
	•		
3.30 PM			
2 1A 430 PM			
2 IA 4.30 PM		Consumer as a set of few quetainshility	
		Governance as a tool for sustainability	
	DADED 20	of Government hospitals- A case of	A manage A continuedad
	PAPER 28	Delhi (An Econometric based Study)	Anurag Agnihotri
	DARER 40	Diagnosing Degree Of Sustainability Of	B ** 11
	PAPER 43	Mahindra & Mahindra India Ltd	Deepa Halder
		Relationship Of Corporate Social	
		Reporting With Profitability: A Study	
		Of Indian Telecommunication	Ritu Sapra and
	PAPER 70	Companies	Chanpreet Kaur
		Sustainability: An Innovative Business	
	PAPER 89	Strategy Towards Profitability	Simmar Preet
		<b>Economic Growth And Air Pollution:</b>	
		A Comparative Analysis Of India,	
	PAPER 90	China, UK & USA	Simmar Preet
			Mukesh Kumar
			Jain, Swati
		Sustainability and Bottom Line: A	Aggarwal and
	PAPER 92	Study of Select Indian Companies	Swati Khanna
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<b>Day 2:</b>
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November, 2016

### **Session 4B :Innovative Sustainable Human Resource Practices**

Day	Hall	Time	Paper Number	Paper Title	Author(s)
		3.30 PM			
2	1B	4.30 PM			
				Theoretical Perspectives on Innovative	
				Sustainable Human Resource	
			PAPER 7	Management	Shipra Shrivastava
				Adopting Business Innovation to generate	
				Sustainable Business Solutions and	Rituraj Saroha and
			PAPER 31	Competitiveness: A case study of Nestlé	Saloni P Diwan
				Human Capital And Consciousness: Role	Shilpi Sahi and
			PAPER 52	in Sustainability	Ajay K. Singh

		Innovative Sustainable Human Resource	
	PAPER 103	Practices In Trend	Ashima Goel
		Relationship Between Environmental	
		Disclosure and Firm Performance: An	
		Empirical analysis of Steel Industry in	A.Porchelvi
	PAPER 65	India	Chandran
		Identification and feasibility analysis of	
		start up ventures in the emerging areas of	
	PAPER 78	sustainability	Komal Kapoor

Day 2: Saturday 5th November, 2016			Session 4C :Sustainable Business Solutions and Strategies			
Day	Hall	Time	Paper Number	Paper Title	Author(s)	
		3.30 PM				
2	1C	- 4.30 PM				
				Green P's and Sustainability:		
				Performance Assessment of		
			PAPER 108	<b>Manufacturing Firms</b>	Garima Gupta	
				Sustainability Of Start-Ups In The		
			PAPER 100	Present And Future India	Dilip Gupta	
				<b>Antecedents Affecting Green Purchasing</b>	Ishpreet Kaur Virdi,	
				Behavior: An Empirical Study On India's	Shivani Garg and	
			PAPER 62	Young Consumers	Manisha Jagdepawar	
				<b>Socially Responsible Consumption</b>		
				Behavior among Indian Consumers: an	Monica Bedi and	
			PAPER 88	Empirical Study	Kirandeep Bedi	
				Consumer behavior toward highly energy		
				efficient product: Influence of Sociability,		
			D. DET. 111	Product Knowledge and Concern for the	Kavita Sharma and	
			PAPER 111	Environment	Hungyo Yurreikan	